



Black Horse Design Resources LLC
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David CoLangelo
Purchasing Manager

EXPERIENCE SUMMARY

David has over 28 years of experience in a manufacturing environment. Demonstrated ability to reduce costs by standardizing processes, negotiating favorable terms, and streamlining supplier channels. Excellent relationship building and problem-solving skills that promote vendor trust and dependability. Self-starter with the ability to excel under minimal direction and a record of fulfilling multiple roles and adapting to any situation. His Core qualifications include: Strategic Purchasing/Sourcing; Vendor Negotiations/Relations; Cost Reduction; Time Management; Process Improvement; Creative Problem Resolution; Inventory Planning & Control; Prioritizing & Multi-tasking; Policy/Procedure Adherence; Product Compliance

EXPERIENCE

- Purchasing electrical, high pressure iron and fittings, gauges & HVAC materials to produce oil field equipment.
- Purchased materials and equipment for oil and gas conditioning units.
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- Establishing new vendors as well as maintaining relationships with local and national vendors which including negotiations of prices, terms and delivery.
- Managing the supply chain of inventory for my specified product groups.
- Monitoring and maintaining inventory levels using MRP/ERP, ORACLE and SAP.
- Working with engineering, planners, production managers and technicians to ensure a continuous supply of assigned components.
- Consistently performing price comparisons to ensure the lowest cost.
- Managing open purchase orders to resolve late and partial shipments.
- Tracking and maintaining supplier performance to ensure it is adequate.
- Set up meetings and visited customers.
- Established new customers and maintained good working relationships with existing ones.
- Reported to the Regional Sales Manager weekly with a detailed sales report.
- Processed orders and quotes.
- Worked with factory reps on pricing, products, and joint meetings with customers.

- Reduced inventory costs with controlled purchasing and inventory maintenance.
- Designed and implemented spread sheets when needed to conserve costs and improve time management.
- Followed up on all lost or defective parts and worked with vendors to resolve disputes and discrepancies.
- Prepared purchase orders, requests for quotes and bids with E2 Shoptech.
- Materials procured included pumps, valves, regulators and electrical components for heat exchangers, pressure vessels and natural gas dehydrators. Raw materials procured included steel and alloys.
- Responsible for all raw materials, goods and equipment needs for the manufacturing and maintenance projects.
- Managed and trained all new purchasing personnel.
- Maintained company fleet of vehicles and equipment.
- Designed and implemented purchasing and inventory strategies to cut costs.
- Production Supervisor for the main production line.

CLIENTS

- UE Manufacturing
- Industrial Electronic Supply
- Q.B. Johnson Manufacturing Inc.
- Industrial Supply Unlimited
- Southwest Wood/MD Wood

INDUSTRIES

Oil and Energy
Electrical
HVAC
Wood

PROGRAMS AND ERP SYSTEMS

Oracle, SAP, E2 Shop tech, Epicor, Microsoft Word (Office, Excel, PowerPoint), Windows.

EDUCATION

Business Major - Rose State College, Midwest City, OK, Oklahoma